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USDOC FOR 532/OEA/MHAMES/LRITTER  
USDOC FOR 3150/USFCS/OIO/CEENIS/MCOSTA  
USDOC FOR 532/OEE/MO'BRIEN

E.O. 12958: N/A

TAGS: [BEXP](#) [ETRD](#) [ETTC](#) [RS](#)

SUBJECT: EXTRANCHECK: POST-SHIPMENT VERIFICATION:  
SEVERSK BUSINESS DEVELOPMENT AGENCY, SEVERSK, RUSSIA,  
LICENSE NO. D381152

REFTEL: USDOC 09586

11. Unauthorized disclosure of the information provided below is prohibited by Section 12C of the Export Administration Act.

12. Reftel requested a Post-shipment verification to determine the legitimacy and reliability of the end-user, Seversk Business Development Agency, Seversk, Russia. The company is listed on BIS license application D381152 as the ultimate consignee of one thermal imaging camera (flk-tiddft-20, fusion). This item is controlled for anti-terrorism, united nations, regional stability, nuclear non-proliferation and national security reasons under ECCN 6A003. The licensee is Fluke Corporation, 6920 Seaway Blvd., Everett, WA 98203.

13. On February 12, 2008, Export Control Attache Peter Liston and LES Natalya Shipitsina conducted the requested post-shipment verification with Seversk Business Development Agency, Tomsk, Russia. The export control team met with Sergey Kosyakov, Director and Ivan Savchuk, Director of Operations.

14. The Seversk Business Development Agency (SBDA) is located in the closed city of Seversk, therefore the Moscow Export Control Team met with representatives of the SBDA at the Magistrate Hotel in Tomsk.

15. The Seversk Business Development Agency was created in 2003 as a result of cooperation between the Closed Nuclear Cities Partnership Program (CNCP), the Siberian Chemical Kombinat (SCK) and the Closed City Administration of Seversk. A feasibility study determined the market need for development of the SBDA in the closed city of Seversk. The study identified appropriate services to be provided by a BDA in Seversk, given existing budgetary resources, and identify the best structure for such an agency. The goal of the BDA is to promote a favorable climate for entrepreneurial activities and stimulate the formation and growth of new businesses and assist them to build up sales outside the closed cities and create civilian jobs, particularly for former nuclear weapons scientists, engineers and technicians from SCK.

16. The SBDA representatives advised the Moscow Export Control Team that FLUKE Thermal Imaging Camera has been used exclusively in the construction industry, identifying defects in buildings and schools. SBDA

presented two case studies recently completed using the thermal imaging camera that included printed images from the camera. Copies were given to ECO Liston and are on file. The SBDA stated that the fusion capabilities of the FLUKE model were one of the primary reasons their expert chose that camera.

¶7. The SBDA brought the FLUKE Thermal Imaging Camera to the meeting with the Moscow Export Control Team. Photos were taken of the camera and are available upon request. The serial number of the camera was inspected and noted by ECO Liston as T155FT-0708059.

¶8. ECO Liston advised SBDA of all end-user restrictions that are inherent with the FLUKE Thermal Imaging Camera. SBDA advised the Moscow Export Control Team that the camera, when not in use, is secured within a locked facility with access limited to those trained on its use and knowledgeable about the license restrictions. The SBDA stated that the camera was a considerable investment for the non-profit company and they have every intention on safeguarding it.

¶9. The SBDA is not involved in WMD or Missile Technology. SBDA is a non-profit organization. SBDA did ask the Moscow Export Control Team if they could use the camera to detect defects in government and military buildings and installations in the future should they bid on tenders to do so. The ECO Moscow requests guidance in this regard.

¶10. Recommendations: Post recommends Seversk Business Development Agency, Seversk, Russia as a reliable recipient of sensitive U.S. origin commodities.

(FCS MOSCOW/SBOZEK/PLISTON)  
BURNS